



Writer • Author • PMQA Expert
The Master of High-Ticket Contracts™
Highest-Scoring Tender Proposal Consultant

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I deliver winning technical proposals to help industry giants grab High-Ticket Contracts of Governments, UN organizations, and other large multinationals/ NGOs. When you are a giant, it absolutely sucks to lose a tender despite having all the necessary qualifications, simply because of a technical proposal that was below par. I successfully fixed that problem for many players and helped them win High-Ticket Contracts, and I can do it for you as well.

Experiences (11+ years)

Director – Product and Information
Integrated Software and Technologies Ltd.

Directing the flow of continuous product and information development that includes analyzing tenders' business requirements and technicalities to deliver winning technical proposals for high-stake tenders/contracts, technical requirements analysis and preparation of software requirements specification, software design document, user manual etc.

Founder of High-Ticket Contracts™ Program
Niaz Morshed™

High-Ticket Contracts™ is a premium consultancy trademark created by Niaz Morshed™ for showcasing his tremendous track-record of helping industry giants win mega-budget tenders by delivering Highest-Scoring Technical Proposals to the procuring Government entities, UN organizations, and other large multinationals/NGOs.

Senior Business Analyst
TigerIT Bangladesh Ltd.

Analyzing the technical requirements of high-budget tenders, consulting with the in-house product development, database, and system integration teams, and preparing winning technical proposals ensuring higher scores than the competition.

Project Manager
Wunderman

Planning, budgeting, overseeing and documenting all aspects of the specific ongoing projects. Working closely with upper management to make sure that the scope and direction of each project is on schedule, as well as other departments for support.

DPE Consultant
Microsoft

Devising plans and assisting the DPE team for enriching Microsoft's PR with educational institutions across the country through various different kinds of students-teachers-engagement events, starting from the junior schools to the university. In addition, supervising the MSP network in Bangladesh, selecting new MSP leads for different campuses, and guiding them to achieve the goals set by the DPE team.

Lecturer and CE Consultant
AIUB

Planning, designing and preparing new curriculum for a new line of professional courses in game development and web programming targeting the advanced students and industry professionals, ensuring a high-revenue model for the institution, and last but not the least, training the trainers for enabling continuing education.

Tools under my belt (skills developed over 16+ years)

Business Analysis	9.3/10
Information Design	9.8/10
Technical Writing	9.6/10
Project Management	8.8/10
Game Development	8.5/10
Software Engineering	8.1/10

Education

BS in Software Engineering
American International University-Bangladesh

Study focused on software engineering, software project management and planning, quality assurance of the software products, computer graphics, and game design etc. Participated in a number of extracurricular activities throughout the university life and achieved memorable success in most of them. Won the Vice Chancellor's Award for the best project and thesis of 2009 from the Faculty of Science & Information Technology.

Major contracts won

Bangladesh Smart NID Cards World Bank Contract
Nepal Voter Registration System UNDP Contract
Bhutan Border Control Immigration Contract
DMP Criminal Identification System UNDP Contract
RealVU Web Application Beximco Contract
Finance Ministry SPFMSP MIS Maxwell Stamp Contract

Services (helped giants win high-tickets)

Niaz Morshed™ Specialized Writing

Need world class writing for your book or document or marketing materials? Niaz's writing will help you engage your readers, or rocket your conversion rate and boost up your sales like never before!

High-Ticket Contracts™ Tender Proposal

My Highest-Scoring Technical Proposals helped giants win High-Ticket Contracts™ of different Governments and UN organizations. Got a tender to win? Hire the one with an astounding 83% win-rate!

High-Ticket Contracts™ One-to-One

Direct in-person coaching from me, The Master of High-Ticket Contracts™. I shall share the secrets behind my success and train you to be at your best in preparing winning technical proposals.